



"Change is a dragon. You can ignore it, which is futile. You can fight it, in which case you will lose.

Or you can ride it." [Ancient Chinese Proverb]

DAVID T KINNEAR

Founder & Owner - Lisnagol Ventures

Co-Founder & Research Chair - The Global Sourcing Council

Co-Founder - The BPO Council (US/Philippines)

US Race Liaison Officer - The Rona Trust Atlantic Challenge (2009)

David is a sought-after adviser, strategist & speaker in the global sourcing sector. He draws on 20+ years of international management experience and a wealth of relationships in both the private and governmental sectors worldwide. David is a champion of global services sourcing and the "win-win" socio-economic & philanthropic opportunities this can create for both clients & destination countries.

Lisnagol Ventures uniquely combines professional assistance in global relationship & opportunity development with intentionally "disruptive" business thinking, global strategy input & impactful management solutions in the area of services globalization. A particular focus is placed on the accelerating roles of public sector, China and technology in the evolution of the global outsourcing industry. In conjunction with international business development activities, David's professional remit encompasses global sourcing, economic advisory and program management solutions for public and private sector clients.

David is a co-Founder and Research Chair of The Global Sourcing Council (GSC). The GSC is a global business forum addressing both the emerging business issues and also the socio-economic implications of global sourcing. See: www.gscouncil.org

David is a co-Founder of The BPO Council, a voluntary, public-private collaboration with the Philippine-American Chamber of Commerce (PACC) and the Philippines Department of Trade & Industry. In addition, David is a Board member of the PACC. See: www.philamchamber.org

David is the US Race Liaison Officer for the Rona Trust Atlantic Challenge (2009), helping The London

Sailing Project in raising funding and logistical support for its participation in the Trans-Atlantic Tall Ships' Race in 2009. See: www.ronatrust.com

David lives in New York with his wife Katherine Sinsabaugh who is a professional violist and music educational consultant – and their daughter, Mila Jing Lin Alexandra.

David is a member and/or an active participant in many organizations, including:

- The Global Sourcing Council (GSC)
- The BPO Council (BPO/C)
- CEO Clubs International
- The Outsourcing Institute (OI)
- International Association of Outsourcing Professionals (IAOP)
- British American Business, Inc (BABi) / British-American Chamber of Commerce
- The Philippine-American Chamber of Commerce (PACC)
- Business Process Association / Philippines (BPA/P)
- The American-Indonesian Chamber of Commerce (AICC)
- South Africa Chamber of Commerce in America (SACCA)
- Latin Economic Forum (LEF)
- The Honorable Society of The Middle Temple, London
- The Rona Trust / The London Sailing Project
- Human Resources Outsourcing Association (HROA)
- Society for Human Resources Management (SHRM)

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